



Q3 '24

Earnings Report



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# I . Financial Highlights

## 1. Q3 `24 Earnings Overview

**Q3`24 Sales KRW 541 billion YoY 32% ↓ / OP KRW 44 billion YoY 26% ↓**

(unit: KRW 100mil.)

Category	3Q `24	2Q `24	QoQ	3Q `23	YoY
<b>Sales <sup>1)</sup></b>	<b>5,414</b>	<b>6,068</b>	<b>△10.8%</b>	<b>8,005</b>	<b>△32.4%</b>
Power Plant& Energy	2,290	2,491	△8.1%	2,514	△8.9%
Construction & Realty Development	2,533	3,108	△18.5%	5,078	△50.1%
Glass Manufacturing	889	792	12.3%	745	19.3%
<b>Operating profit</b>	<b>442</b>	<b>681</b>	<b>△35.1%</b>	<b>597</b>	<b>△26.0%</b>
<i>Operating profit Margin</i>	<i>8.2%</i>	<i>11.2%</i>	<i>△3.1%p</i>	<i>7.5%</i>	<i>0.7%p</i>
<b>Net income</b>	<b>112</b>	<b>301</b>	<b>△62.6%</b>	<b>369</b>	<b>△69.5%</b>
NI attributable to owners of the company	173	331	△47.7%	336	△48.5%
EPS (KRW)	1,200	2,294	△47.7%	2,330	△48.5%

<sup>1)</sup> Sales : consolidated adjustments

# I . Financial Highlights

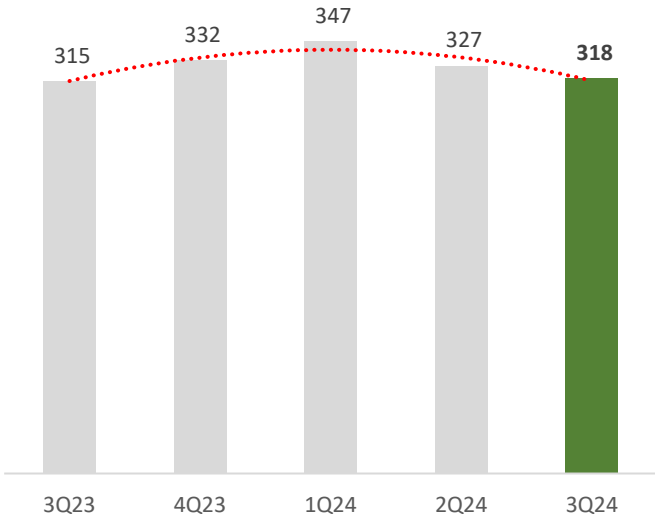
## 2. Q3 `24 sales breakdown (Power Plant & Energy)

**Heat Sales KRW 31 billion / Power Sales KRW 133 billion/ REC Sales KRW 59 billion**

**Heat/Power, SMP Increase and Continued Stability in Fuel Prices  
REC, Revenue decline due to base effect**

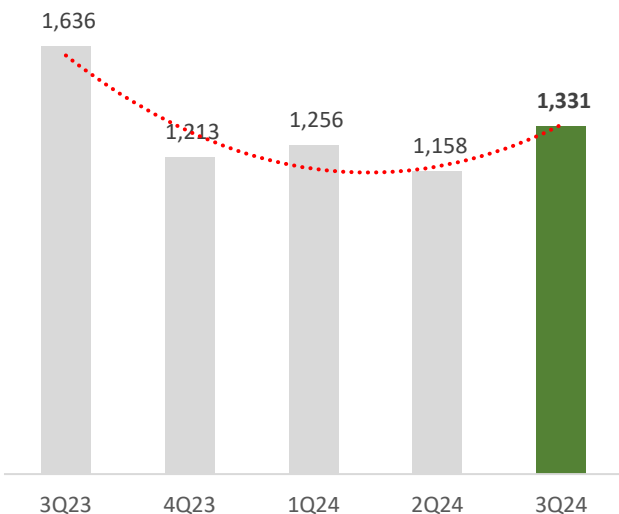
**Heat: QoQ -3.0%, YoY +0.8%**

(unit: KRW 100mil.)



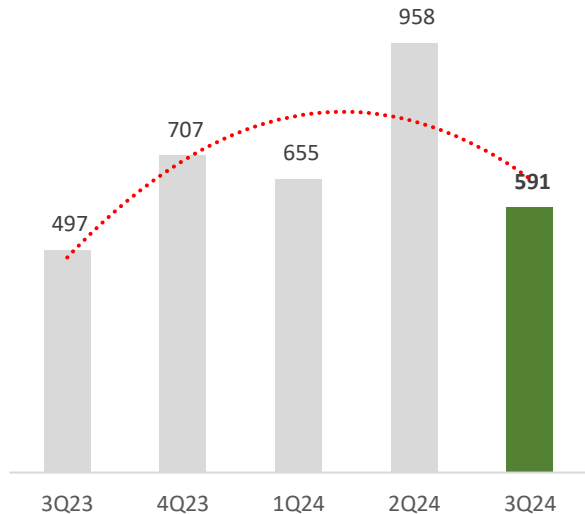
**Power: QoQ +15.0%, YoY -18.6%**

(unit: KRW 100mil.)



**REC: QoQ -38.3%, YoY +19.0%**

(unit: KRW 100mil.)



# I . Financial Highlights

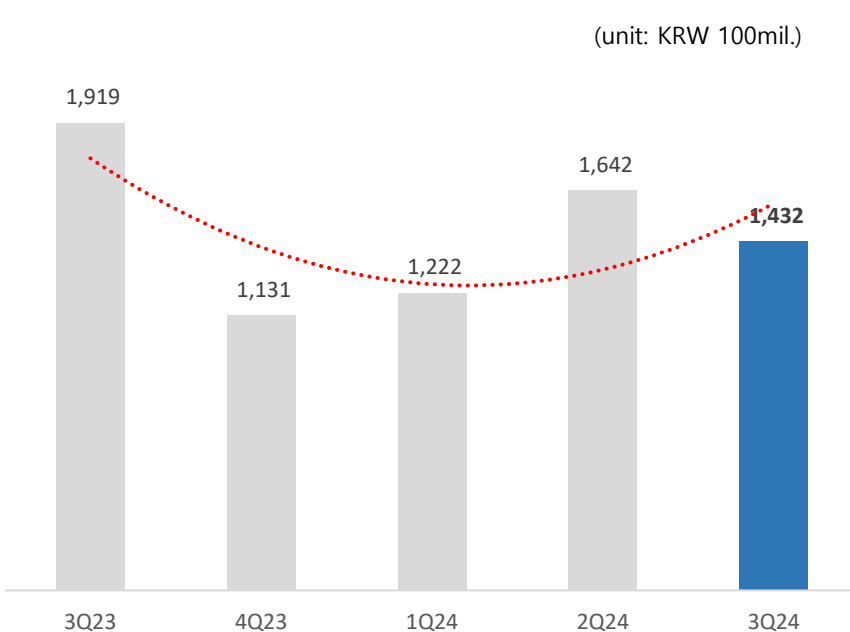
## 2. Q3 `24 sales breakdown (Construction & Realty Development)

**Sales from Plant Const. KRW 143 billion won / Sales from Const. KRW 107 billion**

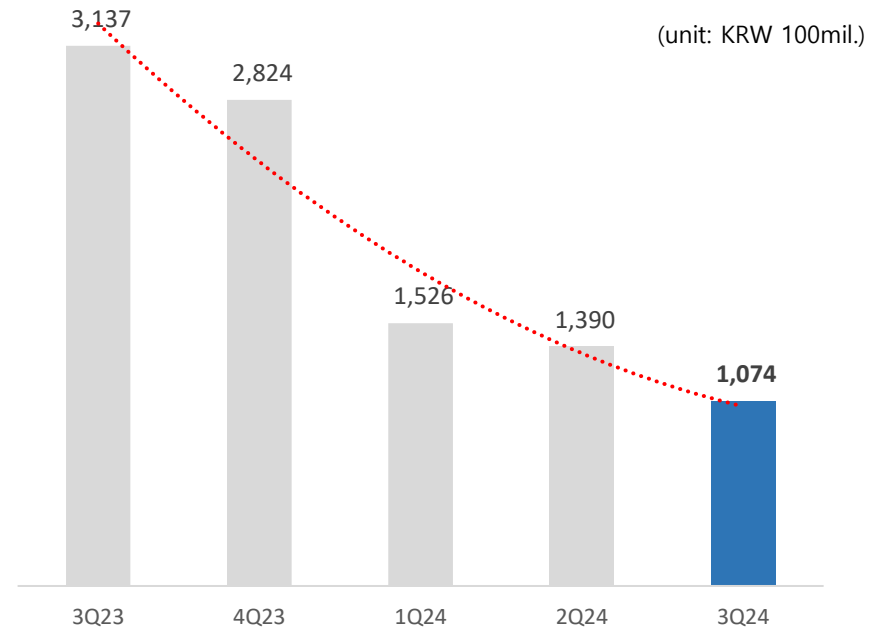
**Q3 sales of 829 billion KRW (64%) and orders received of 1,125 billion KRW (47%)** (compared to the target)

**Major overseas project revenue recognition drives profitability**

**Plant Const. sales: QoQ -12.8%, YoY -25.4%**



**Construction sales: QoQ -22.7%, YoY -65.8%**



Note 1: The civil engineering and construction (housing) business has been reclassified to the construction (housing + industrial plant) business.

# I . Financial Highlights

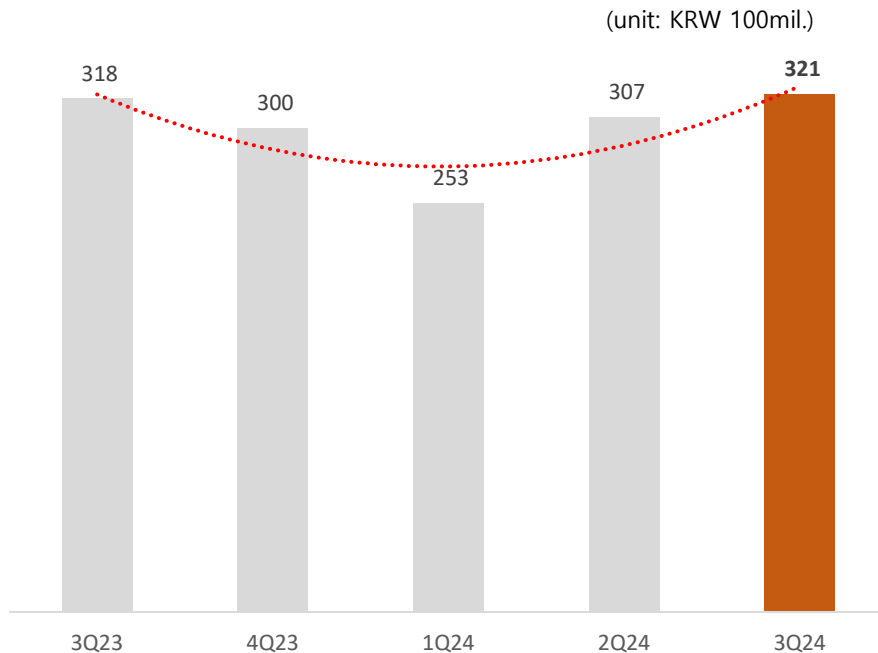
## 2. Q3 `24 sales breakdown (Glass Manufacturing)

**Q3 `24 sales of glass bottle KRW 32 billion / sales of glass kitchenware KRW 31 billion**

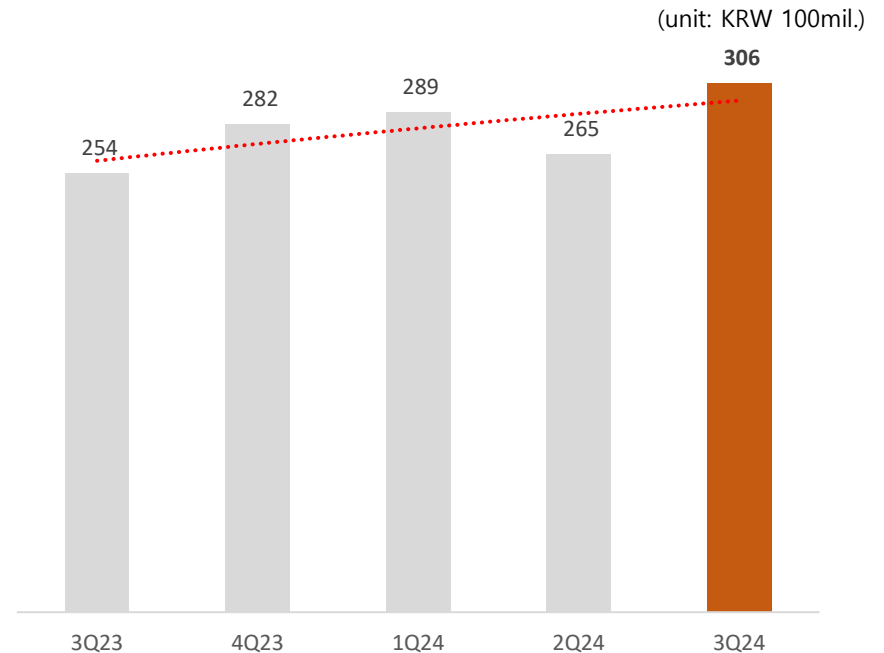
**Glass bottle, Revenue normalization recovery after furnace maintenance**

**Glass Kitchenware, Expansion of overseas (export) sales and improvement in Door glass yield**

**Glass bottle sales: QoQ +4.6%, YoY +0.9%**



**Glass Kitchenware sales: QoQ +15.5%, YoY +20.5%**



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**I . Financial Highlights**

**II. Management Planning**

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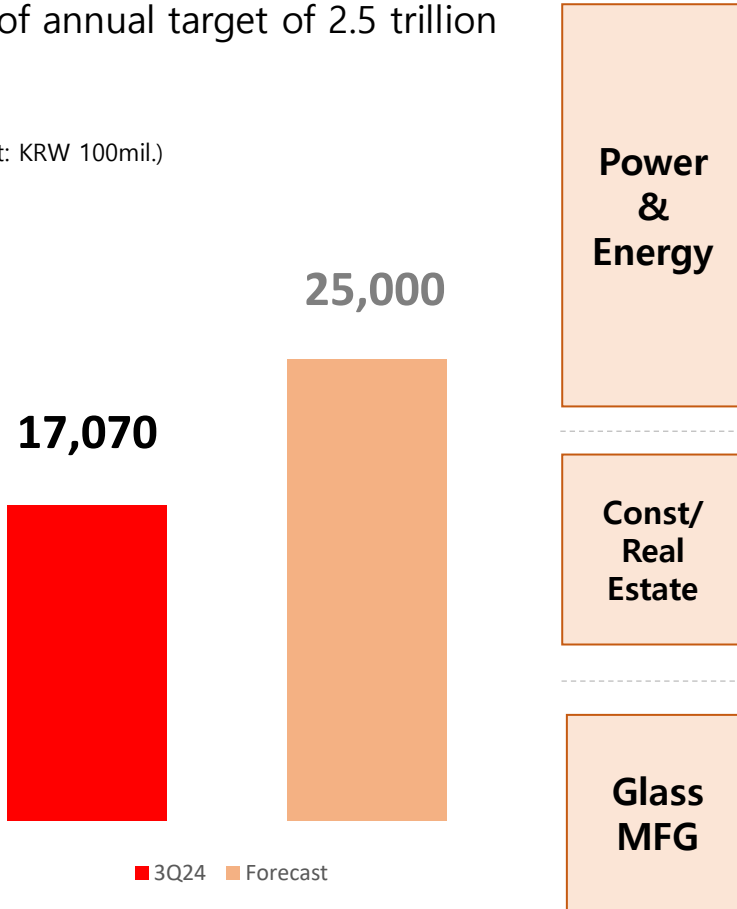


# II. Management Planning

## 1. Q4 '24 outlook

68% of annual target of 2.5 trillion

(unit: KRW 100mil.)



**Power & Energy**

- **Cost**(Coal, Woodpallet) : Continued stability in coal and wood pellet prices
- **Power** : Seasonal impact anticipates SMP increase during winter
- **REC** : Expansion and sustainability of long-term supply volumes
- **C.C** : Price increase following KAU24 transaction, with remaining quantities expected to roll over

**Const/ Real Estate**

- **Plant Const.** : Expectations for linked orders based on existing projects
- **Const.** : Proactive response to contingent risks through selective order strategy

**Glass MFG**

- **Glass Bottle** : Continuous increase in door glass sales volume (Exceeding previous year's sales volume as of Q3)
- **Kitchenware** : Increasing demand trend from major overseas clients

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**I . Financial Highlights**

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**II. Management Planning**

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**III. Appendix**

# III. Appendix

## 1. Consolidated financial statements (Consolidated)

(In millions of KRW)	3Q24	2Q24	1Q24	4Q23	3Q23
<b>Sales</b>	<b>541,436</b>	<b>606,811</b>	<b>558,741</b>	<b>675,434</b>	<b>800,500</b>
Power Plant & Energy	228,981	249,083	232,188	232,947	251,408
Construction & Real Estate	253,290	310,820	278,312	397,691	507,844
Glass	88,920	79,200	72,702	72,106	74,533
	527	298	298	298	298
<b>Operating profit</b>	<b>44,182</b>	<b>68,054</b>	<b>51,174</b>	<b>13,241</b>	<b>59,705</b>
Operating profit Margin (%)	8%	11%	9%	2%	7%
Finance income	6,734	10,070	10,112	7,480	9,764
Finance costs	33,096	33,041	27,419	22,242	22,743
<b>Income before taxes</b>	<b>16,601</b>	<b>42,530</b>	<b>33,395</b>	<b>-17,657</b>	<b>46,515</b>
Income tax expense	5,355	12,443	11,069	3,164	9,660
<b>Net income</b>	<b>11,246</b>	<b>30,096</b>	<b>22,770</b>	<b>-11,326</b>	<b>36,856</b>
profit, attributable to owners of the company	17,295	33,052	22,733	13,666	33,562
profit, attributable to non-controlling interests	-6,049	-2,956	37	-24,992	3,292
EBITDA Rate	13%	16%	14%	6%	11%

※ Sales : consolidated adjustments

(In millions of KRW)	2024.09.30	2023.12.31	2022.12.31
<b>Current assets</b>	<b>1,391,409</b>	<b>1,200,550</b>	<b>1,311,038</b>
Cash and cash equivalents	409,575	282,914	282,973
Short-term financial instruments	13,905	2,394	4,028
Account & Other Receivables	432,813	450,594	381,055
<b>Non-current assets</b>	<b>2,041,281</b>	<b>1,766,960</b>	<b>1,743,324</b>
Tangible assets	1,400,398	1,447,932	1,423,351
Intangible assets	11,025	8,903	11,718
Right-of-use assets	53,618	57,048	61,366
investments in real estate	392,205	104,665	112,307
Deferred income tax assets	48,034	45,953	34,330
<b>Total assets</b>	<b>3,432,690</b>	<b>2,967,510</b>	<b>3,054,362</b>
<b>Current liabilities</b>	<b>1,698,388</b>	<b>1,630,402</b>	<b>1,623,194</b>
Accounts & Other payables	323,670	459,602	491,969
Borrowings and debentures	1,059,940	1,006,121	862,019
Lease liabilities	12,820	6,858	5,818
Current income tax liability	29,738	17,041	29,746
<b>Non-current liabilities</b>	<b>815,785</b>	<b>468,312</b>	<b>564,681</b>
Borrowings and debentures	714,313	373,321	465,771
Lease liabilities	68,011	59,575	62,524
<b>Total liabilities</b>	<b>2,514,173</b>	<b>2,098,714</b>	<b>2,187,875</b>
Capital stock	73,385	73,385	73,385
Capital surplus(Other capital)	426,553	426,556	426,503
Retained earnings	281,221	223,035	224,592
Non-controlling interest	151,008	149,519	172,430
<b>Total shareholders' equity</b>	<b>918,517</b>	<b>868,796</b>	<b>866,487</b>
<b>Total liabilities and equity</b>	<b>3,432,690</b>	<b>2,967,510</b>	<b>3,054,362</b>

# III. Appendix

## 2. Summary Financial Statements (non-Consolidated)

(In millions of KRW)	3Q24	2Q24	1Q24	4Q23	3Q23
<b>Sales</b>	<b>182,141</b>	<b>190,007</b>	<b>186,765</b>	<b>193,461</b>	<b>200,684</b>
Cost of sales	153,260	148,529	145,612	163,770	161,722
<b>Operating profit</b>	<b>26,075</b>	<b>38,406</b>	<b>38,226</b>	<b>26,702</b>	<b>36,714</b>
Ratio of operating gain to revenue (%)	14%	20%	21%	14%	18%
Financial income	6,214	5,734	3,427	2,961	2,706
Financial expense	13,486	13,132	11,689	8,892	10,370
<b>Profit before income tax</b>	<b>18,356</b>	<b>31,097</b>	<b>29,934</b>	<b>9,363</b>	<b>29,018</b>
Income tax expense	5,131	9,741	7,445	3,501	5,839
<b>Net income</b>	<b>13,225</b>	<b>21,356</b>	<b>22,489</b>	<b>5,863</b>	<b>23,178</b>
EBITDA Rate	24%	30%	30%	19%	28%

(In millions of KRW)	2024.09.30	2023.12.31	2022.12.31
<b>Current assets</b>	<b>431,634</b>	<b>323,088</b>	<b>420,424</b>
Cash and cash equivalents	219,517	157,111	113,637
Short-term financial instruments	13,905	-	-
Account & Other Receivables	84,533	69,972	71,381
<b>Non-current assets</b>	<b>1,327,070</b>	<b>1,269,288</b>	<b>1,268,660</b>
Tangible assets	310,341	310,336	318,994
Intangible assets	843,356	887,715	881,630
Right-of-use assets	5,992	4,292	3,010
investments in real estate	49,969	52,817	56,452
<b>Total assets</b>	<b>1,758,704</b>	<b>1,592,376</b>	<b>1,689,084</b>
<b>Current liabilities</b>	<b>809,440</b>	<b>807,372</b>	<b>810,547</b>
Accounts & Other payables	83,505	92,734	142,384
Borrowings and debentures	691,189	688,843	632,980
Lease liabilities	3,063	3,112	2,850
Current income tax liability	24,304	16,044	26,961
<b>Non-current liabilities</b>	<b>270,860</b>	<b>139,136</b>	<b>247,817</b>
Borrowings and debentures	200,711	65,102	172,013
Lease liabilities	55,704	57,741	60,434
Deferred corporate tax liability	774	908	1,318
<b>Total liabilities</b>	<b>1,080,300</b>	<b>946,508</b>	<b>1,058,364</b>
Capital stock	73,385	73,385	73,385
Capital surplus(Other capital)	420,105	420,105	420,105
Retained earnings	248	248	-11,421
Non-controlling interest	184,744	152,067	148,729
<b>Total equity</b>	<b>678,404</b>	<b>645,868</b>	<b>630,720</b>
<b>Total liabilities and equity</b>	<b>1,758,704</b>	<b>1,592,376</b>	<b>1,689,084</b>

**Thank you**

**SGC**